

Trek Associates



We don't make the equipment.
We make the equipment work!

TRADE IN OLD EQUIPMENT & GET THE
LATEST & GREATEST TECHNOLOGY



SOFTWARE & ANALYTICS



OTHER SUPPORT SERVICES AS REQUESTED

**ONE MONTHLY PAYMENT WITH
NO UPFRONT CASH OUTLAY**

Benefits of HaaS for End-User Hardware Solutions

Trek Associates specializes in Hardware as a Service (HaaS), the most comprehensive hardware lifecycle management solution. With HaaS, companies can take advantage of the benefits of the latest hardware quickly and with less upfront capital outlay.

Combining hardware, software, and other support services into one simple, predictable monthly payment, HaaS makes it easier and more affordable to keep up to date with the latest hardware on the market and ensure it is stable, secure, and available when needed.

Our Products

Trek Associates is pleased to partner with these companies to provide hardware solutions.

MOBILE COMPUTERS & BARCODE SCANNERS



PRINTERS



POS & PAYMENTS



SOFTWARE & ACCESSORIES



Why Trek Associates HaaS solutions



PRODUCT EXPERTISE

AIDC, mobile computing, printing and POS experts, providing our customers with ease of ownership and integrated solutions



LONGEVITY

For almost 30 years, we've built our success on long-term relationships, not one-off deals



EXPERIENCE

1,000's of solution installations for small, medium and large businesses across multiple verticals

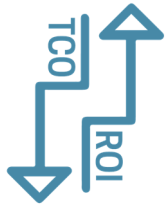


FLEXIBILITY

Requires no down payment and offer numerous payment plans, terms, term-end options & equipment return policies

The Benefits

Your business moves fast. Technology moves even faster. Ensure your technology isn't holding back productivity with Trek Associates HaaS.



Lower TCO, Higher ROI

- Simple, predictable payments that match any organization's capital strategy
- Cash flow available to invest in revenue-generating initiatives
- Operational verses Capital expense (OPEX vs CAPEX)



Flexibility

- Adjust devices and services based on changing workplace or workforce needs



Speed

- Get technology to market faster with minimal risk or investment
- Avoid large capital costs and lengthy approval processes



Productivity

- Stay focused on core business objectives and higher-priority IT initiatives
- Shorten product lifecycles and benefit from efficiencies in new technology



Peace of Mind

- Mitigate reliability, security and scalability risks associated with legacy equipment
- Fully managed support offers protection around the clock and avoids costly downtime
- No more End of Life solutions with no support or available parts

ABOUT US

Located in Oxford, Florida with a nationwide support and installation network, Trek Associates is an independent systems implementation company specializing in hardware as a service (HaaS) for AIDC, mobile computing, printing and POS equipment.

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